

## Almond Industry Position Report

**JANUARY 2018**

### 2017-2018 Crop Year

<u>Salable</u>	<u>Forecast</u> Million Lbs.	<u>2017-2018</u>	<u>2016-2017</u>	<u>% Change</u>
		<u>08/01 - 01/31</u> Kernel Wt.	<u>08/01 - 01/31</u> Kernel Wt.	
1. Carryin August 1, 2017	398.7	398,677,112	412,001,125	-3.23%
2. Crop Receipts to Date	2,250.0	2,242,586,076	2,108,202,051	6.37%
3. [2% Loss and Exempt]	<u>45.0</u>	<u>(44,851,722)</u>	<u>(42,164,041)</u>	
4. New Crop Marketable (2-3)	2,205.0	2,197,734,354	2,066,038,010	6.37%
5. [Reserve]	n/a	<u>0</u>	<u>0</u>	
6. Total Supply (1+4-5)	<u>2,603.7</u>	<u>2,596,411,466</u>	<u>2,478,039,135</u>	4.78%
<b>Shipments by Handlers</b>				
7. Domestic	700.0	355,876,944	335,816,757	5.97%
8. Export	<u>1,500.0</u>	<u>876,286,598</u>	<u>780,836,205</u>	12.22%
9. Total Shipments	2,200.0	<u>1,232,163,542</u>	<u>1,116,652,962</u>	10.34%
10. Forecasted Carryout	<u>403.7</u>			
11. Computed Inventory (6-9)		<u>1,364,247,924</u>	<u>1,361,386,173</u>	0.21%
<b>Commitments (sold, not delivered)**</b>				
12. Domestic		252,782,472	212,859,858	18.76%
13. Export		<u>348,839,107</u>	<u>278,351,782</u>	25.32%
14. Total Committed Shipments		<u>601,621,579</u>	<u>491,211,640</u>	22.48%
15. Uncommitted Inventory (11-14)		<u>762,626,345</u>	<u>870,174,533</u>	-12.36%

Handlers reporting commitments represent 97% of the 2016/2017 crop

		MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS			
		2017-2018 Crop Year		2016-2017 Crop Year	
		01/01 - 01/31	08/01 - 01/31	01/01 - 01/31	08/01 - 01/31
<b>DOMESTIC</b>	Shelled	38,769,556	224,461,757	38,620,068	224,509,034
	Manufactured	24,429,215	144,449,884	21,552,449	128,784,601
	Products	634,291	3,512,391	(9,581)	1,710,393
	Inshell	230,404	3,791,125	241,221	3,764,928
	(Interhandler Transfers)	(1,315,540)	(7,593,378)	(2,139,319)	(11,938,423)
	(Industry Purchases)	<u>(2,564,183)</u>	<u>(12,744,835)</u>	<u>(978,094)</u>	<u>(11,013,776)</u>
	<b>Total:</b>	<u>60,183,743</u>	<u>355,876,944</u>	<u>57,286,744</u>	<u>335,816,757</u>
			29%		30%
<b>EXPORT</b>	Shelled	101,405,500	536,162,904	78,754,900	493,714,694
	Manufactured	10,837,114	73,376,325	9,527,283	62,147,024
	Products	225,125	757,627	15,575	114,945
	Inshell	<u>20,851,758</u>	<u>265,989,742</u>	<u>20,212,112</u>	<u>224,859,542</u>
	<b>Total:</b>	<u>133,319,497</u>	<u>876,286,598</u>	<u>108,509,870</u>	<u>780,836,205</u>
			71%		70%
<b>NET SHIPMENTS</b>		<u>193,503,240</u>	<u>1,232,163,542</u>	<u>165,796,614</u>	<u>1,116,652,962</u>
			100%		100%
<b>EXEMPT/INEDIBLE SHIPMENTS</b>		<u>3,401,943</u>	<u>7,719,895</u>	<u>0</u>	<u>3,536,208</u>

Global Percent Total Shipments	2017/18 vs. 2016/17 YTD +/-	World Region Destination	2017 - 2018 - Current				2017 - 2018 - YTD				2016 - 2017 - Current				2016 - 2017 - YTD				
			Current Month - January, 2018		August 1 through January 31, 2018		Current Month - January, 2017		August 1 through January 31, 2017		Current Month - January, 2018		August 1 through January 31, 2018		Current Month - January, 2017		August 1 through January 31, 2017		
			SHELLED 84%	NKW INSHELL 16%	Month TOTAL 100%	SHELLED 70%	NKW INSHELL 30%	YTD TOTAL 100%	SHELLED 81%	NKW INSHELL 19%	Month TOTAL 100%	SHELLED 71%	NKW INSHELL 29%	YTD TOTAL 100%	SHELLED 81%	NKW INSHELL 19%	Month TOTAL 100%	SHELLED 71%	NKW INSHELL 29%
	3%		<b>NORTH AMERICA</b>	4,805,438	0	4,805,438	28,471,019	37,135	28,508,154	4,224,215	0	4,224,215	27,583,142	42,420	27,625,562				
	8%		Mexico	1,205,557	0	1,205,557	11,369,887	0	11,369,887	1,335,040	0	1,335,040	10,481,108	2,100	10,483,208				
	5%		<b>IL NORTH AMERICA</b>	6,010,995	0	6,010,995	39,897,866	37,135	39,935,001	5,565,735	0	5,565,735	38,077,210	44,520	38,121,730				
	96%		<b>LATIN AMERICA CARIBBEAN</b>	233,475	0	233,475	1,513,819	17,073	1,530,892	326,000	0	326,000	774,350	8,309	782,659				
	117%		Argentina	284,000	0	284,000	2,196,254	32,409	2,228,663	74,400	0	74,400	1,019,813	8,201	1,028,014				
	16%		Brazil	1,056,464	0	1,056,464	3,567,314	0	3,567,314	281,000	0	281,000	3,070,546	0	3,070,546				
	20%		Chile	173,080	0	173,080	1,328,770	0	1,328,770	114,100	0	114,100	1,109,080	0	1,109,080				
	22%		Colombia	44,000	0	44,000	404,200	0	404,200	68,275	0	68,275	330,275	0	330,275				
	12%		Costa Rica	180,500	0	180,500	934,000	0	934,000	117,000	0	117,000	832,000	0	832,000				
	56%		Peru	133,000	0	133,000	318,500	0	318,500	55,750	0	55,750	204,750	0	204,750				
	41%		Trinidad	2,170,026	0	2,170,026	10,834,055	81,954	10,916,009	1,131,340	0	1,131,340	7,682,595	50,764	7,733,359				
	4%		<b>IL LATIN AMERICA CARIBB</b>	8,181,021	0	8,181,021	50,731,921	119,089	50,851,010	6,697,075	0	6,697,075	45,759,805	95,284	45,855,089				
			<b>Total AMERICAS</b>	6,687,974	2,276,658	8,964,632	63,516,606	57,781,624	121,298,230	2,308,302	1,560,923	3,869,225	57,389,807	50,698,544	108,088,351				
	12%		<b>NORTHEAST ASIA</b>	7,946,429	432	7,946,861	37,804,642	160,197	37,964,839	6,693,040	210	6,693,250	34,965,980	170,291	35,136,271				
	8%		China/Hongkong	4,937,357	0	4,937,357	26,885,145	0	26,885,145	3,908,452	0	3,908,452	25,188,662	0	25,188,662				
	7%		Japan	1,134,000	0	1,134,000	6,088,122	322,633	6,410,755	1,277,250	0	1,277,250	6,933,397	250,713	7,184,110				
	-11%		South Korea	20,705,760	2,277,090	22,982,850	134,294,515	58,264,454	192,558,969	14,187,044	1,561,133	15,748,177	124,481,446	51,119,548	175,600,994				
	10%		<b>IL NORTHEAST ASIA</b>	286,250	0	286,250	1,316,651	0	1,316,651	174,500	0	174,500	1,274,081	0	1,274,081				
	3%		Indonesia	408,128	0	408,128	2,777,598	0	2,777,598	723,100	0	723,100	2,985,650	0	2,985,650				
	-7%		Malaysia	28,332	0	28,332	278,733	0	278,733	18,000	0	18,000	291,817	0	291,817				
	-4%		Philippines	339,040	0	339,040	2,282,668	61,812	2,344,480	230,223	31,054	261,277	2,285,801	31,054	2,316,855				
	1%		Singapore	317,625	0	317,625	2,139,425	0	2,139,425	212,250	0	212,250	2,019,385	0	2,019,385				
	6%		Thailand	1,110,600	1,542,101	2,652,701	7,931,903	28,389,827	36,321,730	176,178	386,147	542,325	3,611,128	33,069,787	36,680,915				
	-1%		Vietnam	2,490,195	1,542,101	4,032,296	16,727,307	28,451,639	45,178,946	1,534,251	397,201	1,931,452	12,478,862	33,100,841	45,579,703				
	-1%		<b>IL SOUTHEAST ASIA</b>	88,000	0	88,000	349,000	25,538	374,538	0	0	0	0	0	0				
	0%		Afghanistan	1,068,800	13,841,752	14,910,552	4,306,301	141,024,087	145,330,388	284,295	14,776,309	15,060,604	3,491,062	106,134,596	109,625,658				
	33%		India	1,362,900	63,000	1,425,900	4,746,300	183,083	4,929,383	0	0	0	524,000	0	524,000				
	841%		Kazakhstan	620,000	739,294	1,359,294	3,060,800	4,869,497	7,930,297	2,022,000	1,175,795	3,197,795	4,994,700	5,437,083	10,431,783				
	-24%		Pakistan	0	0	0	791,950	0	791,950	834,200	0	834,200	1,668,550	0	1,668,550				
	-53%		Tajikistan	3,227,700	14,644,046	17,871,746	13,496,471	146,102,205	159,598,676	3,140,495	15,952,104	19,092,599	10,751,312	111,571,679	122,322,991				
	30%		<b>IL SOUTH/CENTRAL ASIA</b>	456,628	0	456,628	1,968,728	0	1,968,728	146,690	0	146,690	1,355,049	8,672	1,363,721				
	44%		<b>AUSTRALASIA/OCEANIA</b>	431,520	0	431,520	2,054,835	0	2,054,835	284,500	0	284,500	1,480,199	0	1,480,199				
	39%		Australia	888,148	0	888,148	4,045,768	0	4,045,768	436,190	0	436,190	2,841,699	8,672	2,850,371				
	42%		New Zealand	27,311,803	18,463,237	45,775,040	168,564,061	232,818,298	401,382,359	19,297,980	17,910,438	37,208,418	150,553,319	195,800,740	346,354,059				
	16%		<b>IL AUSTRALASIA/OCEANIA</b>	27,311,803	18,463,237	45,775,040	168,564,061	232,818,298	401,382,359	19,297,980	17,910,438	37,208,418	150,553,319	195,800,740	346,354,059				
	33%		<b>Total ASIA-PACIFIC</b>	27,311,803	18,463,237	45,775,040	168,564,061	232,818,298	401,382,359	19,297,980	17,910,438	37,208,418	150,553,319	195,800,740	346,354,059				



Global Percent Total Shipments	2017/18 vs. 2016/17 YTD + / -	World Region Destination	2017 - 2018 - Current				2017 - 2018 - YTD				2016 - 2017 - Current				2016 - 2017 - YTD			
			Current Month - January, 2018				August 1 through January 31, 2018				Current Month - January, 2017				August 1 through January 31, 2017			
			SHELLED	NKW INSHELL	Month TOTAL	YTD TOTAL	SHELLED	NKW INSHELL	YTD TOTAL	100%	SHELLED	NKW INSHELL	Month TOTAL	YTD TOTAL	SHELLED	NKW INSHELL	YTD TOTAL	100%
	12%	<b>TOTAL EXPORTS</b>	112,467,739	20,851,758	133,319,497	610,296,856	265,989,742	876,286,598	88,297,758	20,212,112	108,509,870	555,976,663	224,859,542	780,836,205				
29%	6%	<b>TOTAL DOMESTIC</b>		60,183,743	60,183,743		355,876,944	57,286,744						335,816,757				
100%	10%	<b>GRAND TOTAL SHIPMENTS</b>		193,503,240	193,503,240		1,232,163,542	165,796,614						1,116,652,962				



**Almond Board of California Almond Board  
Quality Control Receipts Report  
Industry Summary**

**August 1, 2017 through January 31, 2018**

Variety Name	From ABC Form 1 Total Receipts	From USDA Inspection Certificates		% of Total Receipts	% Rejects
		Total Receipts	Total Inedibles		
Aldrich	70,573,670	70,258,777	1,919,782	3.15%	2.73%
Avalon	6,983,695	6,930,659	387,660	0.31%	5.59%
Butte	93,204,077	91,980,580	1,492,849	4.16%	1.62%
Butte/Padre	241,997,907	241,094,092	3,214,828	10.79%	1.33%
Carmel	132,509,644	127,324,352	3,260,381	5.91%	2.56%
Carrion	376,824	315,162	6,843	0.02%	2.17%
Folsom	1,423,401	1,419,532	28,035	0.06%	1.97%
Fritz	106,566,543	105,710,272	2,858,405	4.75%	2.70%
Hash	8,308,255	3,760,936	379,850	0.37%	10.10%
Hashem	97,050	97,001	1,586	0.00%	1.64%
Independence	55,730,033	55,723,030	1,331,802	2.49%	2.39%
Livingston	5,551,463	5,452,877	154,135	0.25%	2.83%
Marchini	393,598	397,756	27,433	0.02%	6.90%
Marcona	2,105,621	1,320,402	30,419	0.09%	2.30%
Merced	88,145	48,621	896	0.00%	1.84%
Mission	10,784,953	10,900,823	92,871	0.48%	0.85%
Mixed	36,125,826	48,604,650	3,854,771	1.61%	7.93%
Mono	317,279	201,141	11,528	0.01%	5.73%
Monterey	363,200,304	359,278,978	10,009,365	16.20%	2.79%
Morley	534,245	599,581	8,092	0.02%	1.35%
Neplus	765,995	721,640	37,119	0.03%	5.14%
Nonpareil	915,525,442	904,813,915	20,756,941	40.82%	2.29%
Padre	33,523,645	33,839,011	223,747	1.49%	0.66%
Peerless	3,874,040	3,843,340	40,495	0.17%	1.05%
Price	20,732,168	19,599,113	385,465	0.92%	1.97%
Ruby	2,280,364	2,300,865	40,015	0.10%	1.74%
Savana	280,864	136,739	3,176	0.01%	2.32%
Sonora	31,235,956	31,132,677	1,095,054	1.39%	3.52%
Supareil	4,040,239	4,037,234	95,259	0.18%	2.36%
Thompson	509,136	209,542	6,702	0.02%	3.20%
Tokyo	380,013	374,886	5,582	0.02%	1.49%
Winters	9,442,703	9,278,120	384,294	0.42%	4.14%
Wood Colony	82,047,227	81,028,545	1,491,569	3.66%	1.84%
<b>Major Varieties Sub Total</b>	<b>2,241,510,325</b>	<b>2,222,734,849</b>	<b>53,636,949</b>	<b>99.95%</b>	<b>2.41%</b>
<b>Minor Varieties Sub Total</b>	<b>1,075,751</b>	<b>970,159</b>	<b>20,678</b>	<b>0.05%</b>	<b>2.13%</b>
<b>Grand Total All Varieties</b>	<b>2,242,586,076</b>	<b>2,223,705,008</b>	<b>53,657,627</b>	<b>100.00%</b>	<b>2.41%</b>

This report is subject to further verification of handler's receipts  
and further reconciliation of USDA Incoming Certificates

**Almond Board of California**  
**Record Breaking History**  
**Million Pounds**

<b>Domestic</b>	17/18 vs. 16/17	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9
August	14.4%	67.25	58.80	53.98	51.14	50.67	48.28	43.54	45.77	39.06	33.29
September	-13.3%	50.44	58.20	50.60	48.48	49.63	37.29	42.50	38.13	34.04	36.54
October	6.3%	63.91	60.11	50.50	64.23	59.42	61.10	51.69	49.01	44.38	43.30
November	17.0%	61.12	52.25	48.80	51.56	58.86	54.45	53.40	45.17	35.94	31.05
December	7.7%	52.97	49.17	42.82	48.13	47.14	39.15	36.64	40.62	33.88	27.75
January	5.0%	60.18	57.29	44.99	53.07	52.25	44.65	38.02	37.09	34.12	25.50
February			51.81	51.11	49.27	54.47	43.18	38.74	32.36	34.45	35.52
March			56.20	41.70	56.26	57.01	52.20	48.49	43.30	36.90	36.30
April			50.77	50.95	58.74	50.87	51.36	45.45	39.93	37.27	32.14
May			58.60	53.36	52.35	54.64	54.31	53.72	42.79	39.25	33.00
June			65.30	53.36	54.31	53.35	51.28	49.61	39.40	39.68	37.21
July			57.47	51.03	51.86	53.50	51.15	44.90	36.11	40.53	39.38
Total	5.97%	355.87	675.97	593.20	639.40	641.81	588.40	546.70	489.68	449.50	410.98

<b>Export</b>	17/18 vs. 16/17	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9
August	-8.9%	101.32	111.22	72.19	90.55	97.26	91.37	67.99	79.75	84.69	63.39
September	-2.2%	140.14	143.36	92.38	114.55	127.48	118.56	123.67	113.00	100.24	100.67
October	4.1%	182.58	175.44	112.08	140.41	169.19	159.93	167.87	140.11	123.67	114.28
November	23.7%	167.34	135.26	91.72	94.00	139.58	129.54	159.69	128.22	109.52	87.19
December	41.6%	151.59	107.05	92.60	100.00	110.46	120.10	120.56	120.35	113.60	65.87
January	22.9%	133.32	108.51	84.25	62.30	108.03	111.87	115.66	82.74	88.00	67.10
February			100.46	103.94	90.71	94.87	116.83	111.11	83.32	81.05	80.95
March			121.99	119.38	133.88	94.28	88.44	124.05	87.14	70.41	69.95
April			101.21	116.59	92.36	86.85	78.16	103.07	86.44	68.40	79.64
May			112.09	124.71	87.25	89.09	77.25	91.70	87.63	52.72	86.39
June			111.75	120.66	96.49	99.48	86.00	91.72	95.60	58.08	81.23
July			96.49	87.55	70.65	79.01	100.01	74.82	73.57	71.55	81.71
Total	12.22%	876.29	1,424.83	1,218.05	1,173.15	1,295.58	1,278.06	1,351.91	1,177.87	1,021.93	978.37

<b>Net</b>	17/18 vs. 16/17	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9
August	-0.9%	168.57	170.02	126.17	141.69	147.93	139.65	111.53	125.52	123.76	96.68
September	-5.4%	190.58	201.56	142.98	163.02	177.11	155.85	166.18	151.13	134.28	137.21
October	4.6%	246.49	235.55	162.58	204.64	228.61	221.03	219.55	189.12	168.05	157.58
November	21.8%	228.46	187.51	140.52	145.56	198.45	183.99	213.10	173.39	145.46	118.24
December	30.9%	204.56	156.22	135.42	148.14	157.60	159.24	157.21	160.97	147.48	93.63
January	16.7%	193.50	165.80	129.24	115.37	160.27	156.52	153.68	119.83	122.11	92.60
February			152.26	155.05	139.98	149.34	160.02	149.85	115.68	115.50	116.47
March			178.19	161.08	190.14	151.29	140.64	172.54	130.44	107.32	106.25
April			151.98	167.55	151.09	137.72	129.52	148.52	126.37	105.68	111.78
May			170.69	178.07	139.60	143.73	131.56	145.42	130.42	91.97	119.39
June			177.05	174.01	150.80	152.82	137.28	141.32	135.00	97.77	118.44
July			153.97	138.58	122.51	132.51	151.16	119.72	109.69	112.08	121.09
Total	10.34%	1,232.16	2,100.80	1,811.25	1,812.54	1,937.38	1,866.46	1,898.62	1,667.56	1,471.46	1,389.36